

## PERSONAL INFORMATION



## Konstantinos Stergiou

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<http://trainers.salto-youth.net/KonstantinosStergiou>  
<https://www.britishcouncil.gr/en/life-skills/about/trainers>  
<http://erasmusplusyouth.gr/stergiou-konstantinos/>

Date of birth 13/06/1983

## EDUCATION AND TRAINING

13/04/2011–Present

## PhD candidate

EQF level 8

University of Western Macedonia, School of Education, Florina (Greece)

PhD on Economics of Education with entitled dissertation: Measuring the cost effectiveness and cost efficiency of Primary Education

31/10/2007–02/06/2010

## Master of Education (M.Ed.)

EQF level 7

University of Western Macedonia, School of Education, Florina (Greece)

Master of Education, on the use Information and Communication Technology (ICT) in education. Thesis on the field of Economics of Education entitled: Measuring the Efficiency of Primary Schools of the Prefecture of Florina using Data Envelopment Analysis (DEA). ECTS 120, Grade 8.56 (A scale of 1 to 10 applies to the marks of each subject in the Hellenic Higher Education).

05/08/2008–21/08/2008

## Master's Degree Programme - Developing Intercultural Competence

EQF level 7

University of Helsinki, Helsinki (Finland)

Master's Degree Programme in Intercultural Encounters at the University of Helsinki's Renvall Institute. 6 ECTS, Grade 3 (A scale of 1 to 5 applies to the marks of each subject in the Finish Higher Education).

29/08/2005–14/01/2006

## Modern Marketing Practices

EQF level 6

Vaxjo University, Vaxjo (Sweden)

Exchange program (Erasmus scholarship) between Vaxjo University, Sweden and Aristotle University of Thessaloniki. Course Modern Marketing Practices, CR01 International Marketing, Grade 5.0 (G), CR03 Consumer Behaviour Grade 3.0 (G). (Grading system: VG = pass with distinction, G = pass).

10/10/2001–10/04/2006

## Degree in Economics

EQF level 6

Aristotle University of Thessaloniki - School of Economics, Thessaloniki (Greece)

The study program of the School of Economics contained two distinct biannual cycles. The first cycle of studies consisted of four (4) semesters and it contained foundation courses in the fields of Economics and Management. The second cycle of studies consisted of the four (4) remaining semesters oriented to Business Administration. 8 Semesters, 240 ECTS. Grade 7.09 (A scale of 1 to 10 applies to the marks of each subject in the Hellenic Higher Education)

## WORK EXPERIENCE

01/05/2008–Present

## Training &amp; Consulting Services

Konstantinos Stergiou Ltd, Florina (Greece)

- Freelance Trainer mainly focused on the topics of Social Entrepreneurship and Social Economy, Creativity and Innovation, Human Rights Education, Youth Participation, Social Inclusion and Youth unemployment.

- Educational Services for High School and University Students

- 01/10/2015–Present **Life Skills Trainer**  
British Council (Greece)  
Training Services for Life Skills programme  
<https://www.britishcouncil.gr/en/life-skills>
- 18/06/2015–30/10/2015 **Assistant Director**  
University of Western Macedonia, Career Office, Florina (Greece)  
Careers advisor | Consulting Services | Graduate Student advising for Master Studies  
<http://dasta.uowm.gr/career/contact/>
- 10/10/2011–30/10/2015 **Teaching associate professional**  
University of Western Macedonia, Florina (Greece)  
Specialized research associate  
Lectures in the Department of Primary Education, School of Education, in the field of "Entrepreneurship and Innovation"
- 21/11/2007–31/05/2008 **Secondary education teaching professional**  
1st High School of Florina, Florina (Greece)  
Teaching the classes: Business Administration, Principles of Economic Theory
- 22/10/2008–31/05/2009 **Secondary education teaching professional**  
High School of Laimos (Florina), Prespes (Greece)  
Teaching the classes: Business Administration, Principles of Economic Theory
- 01/11/2007–07/01/2011 **Finance department manager**  
Avramidis Antonios and CO, Florina (Greece)  
Finance, production and service manager

## PERSONAL SKILLS

Mother tongue(s) Greek

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
Spanish	B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
[Common European Framework of Reference for Languages](#)

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Independent user	Proficient user	Proficient user

[Digital competences - Self-assessment grid](#)

Proficient command of office suite / E.C.D.L. (European Computer Driving License)  
Certified Web Designer Syllabus 1.0» Web Design (MS Frontpage) / Assessment Method Scenario. Aristotle Certification Training & Assessment (ACTA).

Driving licence AM, B

ADDITIONAL INFORMATION

Publications

- Anastasiou, S., Filippidis, K., & **Stergiou, K.** (2015). Economic recession, austerity and gender inequality at work. Evidence from Greece and other Balkan countries. *Procedia Economics and Finance*, 24, pp 41-49.
- Tsakiridou, H. & **Stergiou, K.** (2014). Entrepreneurship Competences and Entrepreneurial Intentions of students in Primary Education. *Journal of Humanities, Social Sciences and Education (JHSSE)*, 1(9), 106-117.
- Anastasiou, S., Filippidis, K. & **Stergiou, K.** (2014), "Improving labor productivity during the economic crisis in Greece: The possible contribution of Human Resources Practices". Proceedings: 24th IBIMA Conference - Crafting Global Competitive Economies: 2020 Vision Strategic Planning & Smart Implementation. Milan, Italy, 6-7 November, pp.2100-2107.
- Tsakiridou, H. & **Stergiou, K.** (2014). Explaining the Efficiency Differences in Primary School Education using Data Envelopment Analysis. *Journal of Education, Psychology and Social Sciences*, ISSN: 1339-1488, 2(2), 89-96.
- Tsakiridou H., **Stergiou, K.** Chadjipantelis T. (2014), 'Measuring the competences of 6th Grade students in Mathematics' 5th Conference of Researchers in Mathematics Education, Mathematics in school and in everyday life, ISSN: 1792-8494.
- Tsakiridou, H. & **Stergiou, K.** (2013). Evaluating the Efficiency of Primary School Education, *Proceedings of the 2nd International Conference on Advanced Research (ARSA 2013)*, 279-286.
- Tsakiridou, H. & **Stergiou, K.** (2012). Entrepreneurship education in Primary Education Departments: The case of the University of Western Macedonia in Greece, *Proceedings of the 1st International Conference on Advanced Research (ARSA 2012)*, 1064-1067

Conferences

- **Stergiou, K.**, Tsakiridou, H. «Financial resources invested in Primary Education. How much is spent per student?», 2nd International Conference, Reimagining Schooling, Thessaloniki, 24-26 September 2015.
- **Stergiou, K.**, Tsakiridou, H. «Using Business Games in Primary Education» European Conference on Educational Research, ECER 2015, "Education and Transition Contributions from Educational Research", Budapest, 8-11 September 2015.
- **Stergiou, K.**, Tsakiridou, H. «Development of Entrepreneurship Education in Primary School» European Conference on Educational Research, ECER 2014, "The past, present and future of educational research in Europe", Porto, 02-05 September 2014.
- Tsakiridou, H., **Stergiou, K.**, Chadjipantelis T., 'Measuring the competences of 6<sup>th</sup> Grade students in Mathematics' 5<sup>th</sup> Conference of Researchers in Mathematics Education, Mathematics in school and in everyday life. Greece, Florina 14-16 March 2014.
- **Stergiou K.**, 'The role of entrepreneurship confronting economic crisis and youth unemployment' Development Initiatives of the European Union during the economic crisis – the opportunities for Youth. Representation of European Commission in Greece, annual conference. Greece, Florina, 22 February 2014.
- **Stergiou, K.** Tsakiridou, H., «The Impact of Innovations in Primary School Efficiency», European Conference on Educational Research, ECER 2013, "Creativity and Innovation in Educational Research", Turkey, Istanbul, 10-13 September 2013.
- **Stergiou, K.**, Tsakiridou, H., «Efficiency and innovation in Primary education», 1st International Conference on Reimagining Schooling, Greece, Thessaloniki 18-19 June, 2013.
- **Stergiou K.**, Tsakiridou H. 'Development of entrepreneurial competences in Primary Education' Innovation, Creativity and interdisciplinarity in Primary School, University of Western Macedonia, Greece, Florina 28 May 2013.
- Mousiou-Milona O., Tsakiridou H., **Stergiou K.**, 'Bullying phenomena in primary schools of Florina' Violence in children's lives: Findings and recommendations from the Ombudsman' Youth Counselling Centre, Directorate of Secondary Education of Florina, annual meeting, Greece, Florina 4 March 2013.
- Sarri A., **Stergiou K.**, Zikou E., 'Social Entrepreneurship', Innovation and Entrepreneurship in

Education, Structure of Employment and Career, University of Western Macedonia, Meeting, Greece, Florina 27 February 2013.

- Tsakiridou H., **Stergiou, K.**, 'Entrepreneurship Education' Innovation and Entrepreneurship in Education, Structure of Employment and Career, University of Western Macedonia, Meeting, Greece, Florina 27 February 2013.
- **Stergiou, K.**, Tsakiridou, H. «Greek University Students facing the Economic Crisis», Research Network "Youth and Generation", MidTerm Conference 2012, "Youth in Crisis? Linking research, policy and practice", Spain, Manresa, 20-23 September 2012.
- Tsakiridou, H., **Stergiou, K.**, Bakouros, Y., Tsakiridou, E., «The Importance of Entrepreneurship Courses in Teacher Education Curriculum», European Conference on Educational Research, ECER 2012, "The need for Educational Research to champion Freedom, Education and Development for All", Spain, Cadiz, 18-21 September 2012.
- **Stergiou, K.**, 'Development of entrepreneurial competences of High School students' The project method as innovation in New School and University, University of Western Macedonia, School of Pedagogy, Department of Primary Education, Meeting, Greece, Florina, 15 December 2011.
- **Stergiou, K.**, 'Linking Research and Entrepreneurial activity in Greece and Europe', Structure of Employment and Career, University of Western Macedonia, Meeting, Greece, Florina, 8 December 2011.
- Tsakiridou, H., **Stergiou, K.**, Tsakiridou, E., «Greek University Students' Financial Needs», European Conference on Educational Research, ECER 2011, "Urban Education", Germany, Berlin, 12-16 September 2011.
- Tsakiridou, H., **Stergiou, K.**, Tsakiridou, E., «Efficiency and equity matters in school performance. The case of primary schools of the Prefecture of Florina, Greece», European Conference on Educational Research, ECER 2010, "Education and Cultural Change", Finland, Helsinki, 25-27 August 2010.

#### Scientific Committees

- Member of the Scientific Committee (Reviewers), in the 4th Advanced Research in Scientific Areas - ARSA 2015, held at [www.arsa-conf.com](http://www.arsa-conf.com) during November, 9. - 13. 2015.

#### Projects

- European Commission, Erasmus + programme, Strategic Partnership in the field of Youth, Key Action 2 «Virtual Youth Work», Coordinator (January 2016 - August 2018)
- European Commission, Erasmus + programme, Capacity Building Project, Key Action 2, «SEEDS, Social Economy Entrepreneurship Development Skills» Trainer, Coordinator (March 2015 - February 2017)
- European Commission, Erasmus + programme, Strategic Partnership in the field of Youth, Key Action 2 «Project instruments for Erasmus + », Trainer, Facilitator, (November 2015 - July 2017)
- European Commission, Erasmus + programme, Spanish National Agency, Training Seminar, «Using Social Entrepreneurship in Erasmus +», Trainer, (Mollina, Spain 01-06 April 2016)
- Council of Europe, Rural Youth Europe, Mijarc Europe, «Unveiling rural realities, unlocking youth potential», Study session, participant, (Strasbourg, 3-11 October 2015)
- European Commission. Erasmus + programme, Training Seminar, « Peace 4 us» Trainer, (Florina, 01-08 February 2015)
- European Commission, Erasmus + programme, Training Seminar, « Enjoy in the EVS Challenge» Trainer, (Bitola, 23-29 October 2014)
- European Commission, Erasmus + programme, Training Seminar, « EVS On-Arrival Training» Greek National Agency, Trainer (Athens, 21-26 July 2014)
- European Commission, Youth in Action Programme, Training Seminar «Training of Trainers for European Erasmus+» - Youth in Action Project Salto-Youth Training and Cooperation Resource Centre, Participant. (Sweden, Spain, Italy, Oct.13 - June 14).
- European Commission, Youth in Action Programme, Training Seminar «USEE+, Using Social Entrepreneurship in Erasmus+», Swedish National Agency, Trainer, (Sweden 22-27 April 2014).
- European Commission, Youth in Action Programme, European Voluntary Service (EVS) Coordinator, for accredited organization Association of Active Youths of Florina. EVS accreditation number: 2012-GR-21, 14/12/2012 – 13/12/2015.
- European Commission, Youth in Action Programme, sub action 3.1, (3.1.1/R2/2013/06 & GR-31-

- E37-2013-R2) 'Shooting Down Stereotypes', Coordinator – Facilitator, Florina, October 2013.
- Educational Program for Mentors and member of the Register of Mentors of ERGANI Center («ERGANI» Center for the Support of Employment and Entrepreneurship of Women), 10.2013-02.2014.
- European Commission, Youth in Action Programme, sub action 1.1, (1.1/R2/2013/24 & GR-11-E63-2013-R2), 'Youth in Europe's Region', Coordinator – Facilitator, Florina, September 2013.
- European Commission, Lifelong Learning Programme, Grundtvig In-Service training and professional development for teachers and other staff in adult education, «Promoting the Culture of Entrepreneurship», Foundation for women Entrepreneurs, MT-2013-648-002, Malta, 05-09 August 2013.
- European Commission, Youth Programme, «Structured Dialogue for Social Inclusion of Young People», Youth Representative, European Youth Conference, Dublin, 11-13 March 2013.
- Institute of Youth and Life Long Learning, Youth in Action Program, 'Training in Action 1', Athens 23 – 28/11/2012.
- European Commission, Youth in Action Programme, sub action 1.1, (1.1/R2/2012/16), 'Beyond the Youth', Coordinator-Facilitator, Florina, 30/10/2012 – 05/11/2012.
- European Commission, Youth in Action Programme, Training Seminar «Sustainable Development and Less Unemployment», Youth Leader – Participant, TR-51-E5-2012-R1, Yozgat, 23 July – 01 August 2012.
- European Commission, Youth in Action Programme, sub action 1.1, (1.1/R4/2011/11 & GR-11-51-2011-R4), 'Youths Towards Greener Future', Coordinator – Facilitator, Florina 26/01 – 01/02/2012.
- European Commission, Directorate General responsible for Education and Culture, Youth in Action Program, Institute for Youth, 'Initiative during the European Youth Week concerning Intercultural Dialogue', Florina, project development and management, 2-9 November 2008.
- European Commission, Youth in Action Programme, Training Seminar «Appetiser», Participant, Maastricht, 25-29 September 2008.

#### Memberships

- President of the Local Youth Council of the municipality of Florina (04.2008 - Today)
- President of the 'Greek Consumer Organization - EKATO' department of Florina (01.2015 - Today)
- Head of the 'PhD Student Union' of the University of Western Macedonia (03.2015 - Today)
- Member of the Greek Pool of Trainers, Erasmus + Programme, in the field of Youth (04.2015 - Today)
- Member of the National Working Team for the Structured Dialogue during the presidency trio of the EU (Ireland - Lithuania - Greece) in the field of Youth and Social Inclusion (01.2013 - 06.2014)
- Member of the National Coordinating Committee for the European Year of Volunteering - General Secretariat for Youth (01.2011 - 12.2011)
- Member of the National Team of Researchers for Youth issues - General Secretariat for Youth (01.2011 - Today)
- Member of the board of the NGO 'Association of Active Youths of Florina' (01.2010 - Today)
- Head of the 'Volunteer Blood Donation Team' of the University of Western Macedonia, Florina (09.2008 - Today)
- Head of the 'Master Degree Student Union' of the Department of Primary Education, University of Western Macedonia (10.2007 - 06.2009)
- Member of the 'Chambre of Economy' of Greece (2006-Today)

#### Honours and awards

- Scholarship and awards from the Ministry of Macedonia and Thrace for the offer in sports and cultural values of the country (1999, 2000, 2001, 2002)
- Participation in national athletics team, and discrimination both at national and international level in the sport of shot put (1998, 1999, 2000, 2001).
- Award for successful participation in the National Mathematics Competition "Thales" and qualification to the final stage of the competition (1999).